

Aqua-4D[®] Water Solutions is a Swiss Cleantech company, designing, manufacturing and distributing innovative easy modular systems for an efficient use of irrigation water in over 40 countries. Aqua-4D[®] solves problems of saline water, high conductivity soils, while increasing yields and assuring fruits & vegetables of the highest quality for sustainable agriculture with a quick return on investment.

Aqua-4D[®] has an exciting and challenging (full-time) position for a:

Technical Sales Agronomist

The position:

You will join a project team to bring to market a new AQUA4D-HR product to allow the application of our technology in the pivot irrigation market used in large crops (cereals, pulses, oilseeds).

You will collect and manage Technical, Marketing and Sales information and data from third parties (distributors, customers, pivot manufacturers, professional association, etc.) necessary for the design of the AQUA4D-HR in order to ensure proper operation and prevent technical problems.

You will also manage the validations (trials) of the AQUA4D-HR system in real operational conditions with customers. This includes water and soil analysis & irrigation scheme interpretation, proposals of technical solutions, implementation of a follow-up protocol, monitoring, data collection and analysis.

You will be involved in the development of the strategic commercialization plan for AQUA4D-HR and you will also give a technical training to internal and external customers.

Furthermore, you may be asked upon to represent the company at international exhibitions and events.

Your profile:

To qualify for this position, you will be experienced in an **engineer/technical agronomist consultancy** position in the **irrigated large crops market**.

You have the **know-how in irrigation** installation and management. It is important to be able to properly address technical and agronomic questions. You are **fluent in English**, French desired, Spanish or Portuguese is a plus. Keywords: independent, rigorous, methodical, self-learning ability, and customer service oriented. Willing to **travel frequently** in Europe, North and South America.

Our offer:

An excellent opportunity for an experienced agronomist in a growing internationally oriented Swiss company, driven by quality, innovation and sustainability. A dynamic, enthusiastic, opened and committed culture. Aqua-4D[®] offers an attractive remuneration package. The nature of the position will require to work in our **headquarter in Switzerland**.

Interested? Please send your CV, motivation letter and current salary details by e-mail to Charles-Henri Faure : <u>faure@aqua4d.com</u>

For any additional information about our company please visit our website <u>https://aqua4d-irrigation.com/</u>